

# APPOINTMENT CENTRE 2019 | RE/MAX ESCARPMENT REALTY INC., BROKERAGE

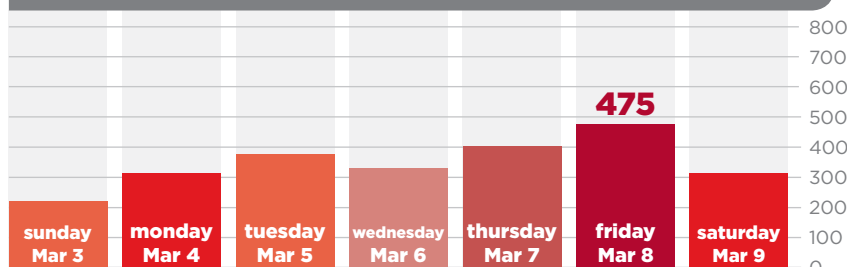
INDEPENDENTLY OWNED & OPERATED

**WEEK: March 3 - 9, 2019**

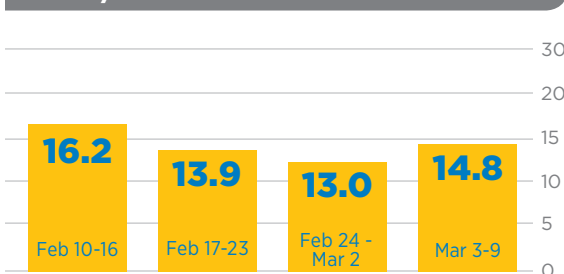
## APPOINTMENT BREAKDOWN

<b>2399</b>	<b>+29.3%</b>	<b>162</b>	<b>14.8</b>	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week (seasonally adjusted)	total properties SOLD this week	Sold/Appointment Index	

## APPOINTMENTS WEEK AT A GLANCE



## SOLD/APPT. INDEX - Past 4 weeks



## THE STORY LAST WEEK:

It would appear that the arrival of March and the promise of Spring being just around the corner has prompted buyers to come out of hibernation as evidenced by the 29.3% increase in appointments booked last week. Friday March 8th the Appointment Centre booked 475 appointments, a one day total that has not been seen since early May 2018. Our Sold/Appointment Index is sitting at 14.8 appointments on average per property sold during the week. Stoney Creek appeared in our Top 5 Districts, along with the usual Hamilton Mountain, West and Centre. Price ranges in Burlington seem to have settled for the most part back toward the higher end, with some low and middle ground appearing. Overall, appointments in March are an astounding 25.1% higher than the same time frame last year - time will tell if this is a true spring trend!

## TOP 5 DISTRICTS

for appointments booked	
#1	District 17 - Hamilton Mountain
#2	District 10 - Hamilton West
#3	District 50 - Stoney Creek
#4	District 20 - Hamilton Centre
#5	District 21 - Hamilton Centre

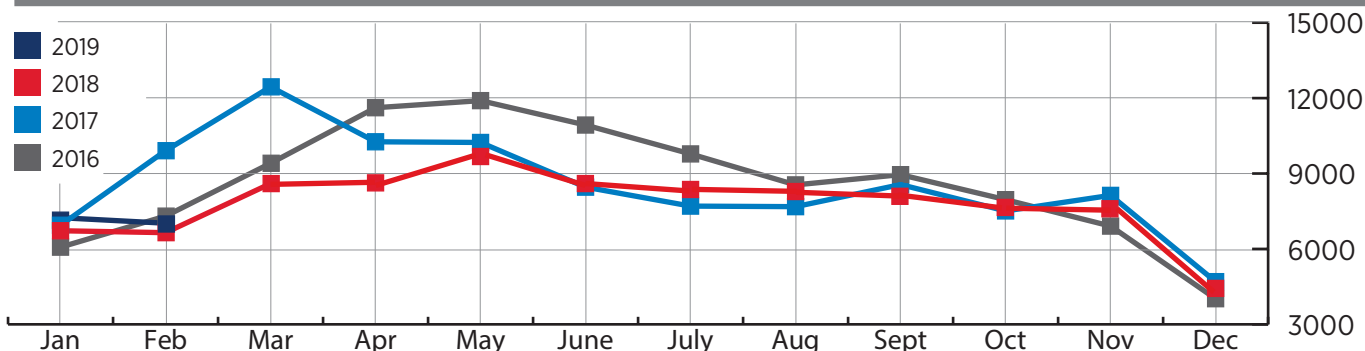
## TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$400-450k	#1	\$1-2M
#2	\$450-500k	#2	\$500-550k
#3	\$300-350k	#3	\$800-900k
#4	\$350-400k	#4	TIED \$350-400k \$600-650k
#5	\$550-600k	#5	\$900-1M

## MONTHLY COMPARISON 2018 vs. 2019

<b>8559</b>	<b>2480</b>	<b>3102</b>	<b>+25.1%</b>
total appointments: March 2018	total appointments: Mar 1-9, 2018	total appointments: Mar 1-9, 2019	% change 2018 vs. 2019

## APPOINTMENTS 4 YEARS AT A GLANCE



\*source: RE/MAX Escarpment internal data.