

APPOINTMENT CENTRE 2019 | RE/MAX ESCARPMENT REALTY INC., BROKERAGE

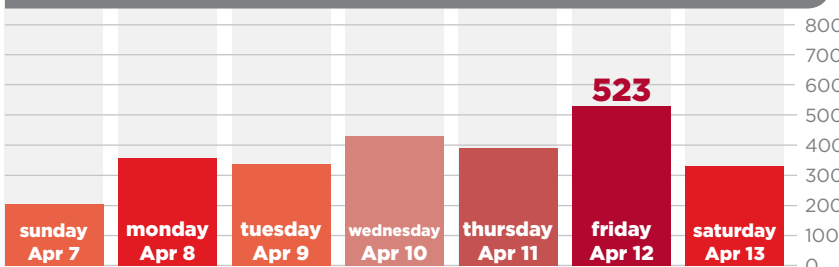
INDEPENDENTLY OWNED & OPERATED

WEEK: April 7 - 13, 2019

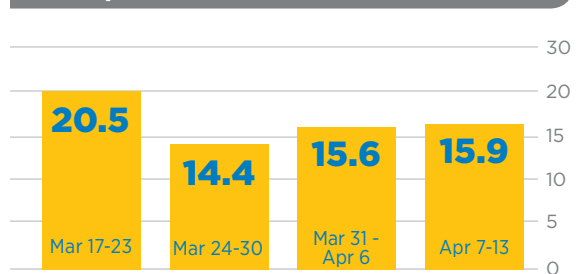
APPOINTMENT BREAKDOWN

2,577	+8.6%	162	15.9	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week (seasonally adjusted)	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS WEEK AT A GLANCE



SOLD/APPT. INDEX - Past 4 weeks



THE STORY LAST WEEK:

The number of appointments made by the appointment centre last week rose 8.6% over the previous week. With 162 properties sold during this time, our Sold/Appointment Index rose very slightly to 15.9 appointments on average per property sold. Districts in high demand included Hamilton Centre, and Mountain, with Burlington showing as the second most popular, and Mississauga coming in at #4 in our ranking. Price ranges in Hamilton continue to remain steady, while Burlington saw the most activity in the higher ranges, with the #350-400k range also popular. Overall, appointments in April are 15.8% higher than the first half of April in 2018.

TOP 5 DISTRICTS

for appointments booked	
#1	District 20 - Hamilton Centre
#2	District 35 - Burlington
#3	District 17 - Hamilton Mountain
#4	District OT - Mississauga
#5	District 21 - Hamilton Centre

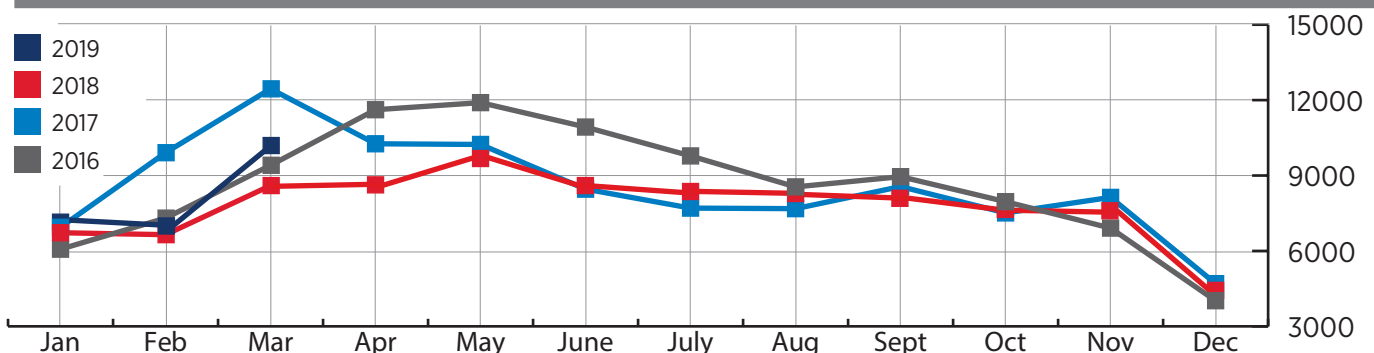
TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$350-400k	#1	\$1-2M
#2	\$400-450k	#2	\$800-900k
#3	\$550-600k	#3	\$350-400k
#4	\$250-300k	#4	\$700-750k
#5	\$500-550k	#5	\$900-1M

MONTHLY COMPARISON 2018 vs. 2019

8,618	4,103	4,650	+15.8%
total appointments: April 2018	total appointments: April 1-13, 2018	total appointments: April 1-13, 2019	% change 2018 vs. 2019

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment internal data.