



RE/MAX

NIAGARA & ESCARPMENT
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

APPOINTMENT CENTRE

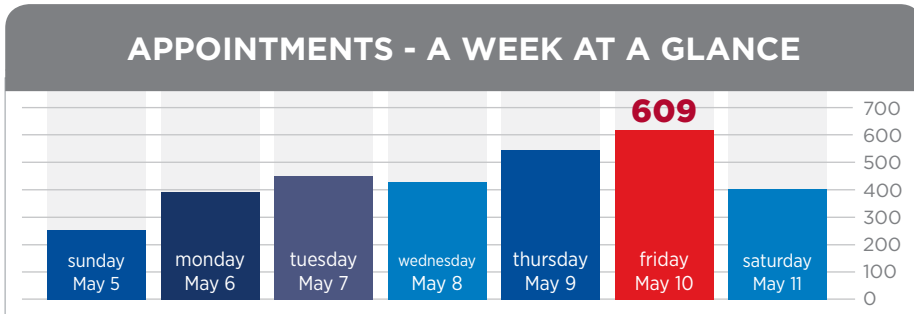
May 5-11, 2019

WEEKLY APPOINTMENT BREAKDOWN	3,083	+0.6%
	appointments booked	% change over previous week (seasonally adjusted)

THE STORY LAST WEEK:

Last week was roughly on track with the previous week when looking at the number of appointments, however the story is that in May so far, appointments have increased a whopping 22.4% over the same time frame in May 2018! We are definitely right in the heart of the spring market across the Hamilton-Burlington-Niagara region!

When we review the most popular price ranges for each of our major selling areas, we see Hamilton buyers fairly consistently looking in the \$350-\$650 range, while buyers in Burlington are showing interest in the low, mid and high ranges. Price ranges are tighter in Niagara, and vary from \$250-\$550 as the highest in demand.



TOP 5 PRICE RANGES

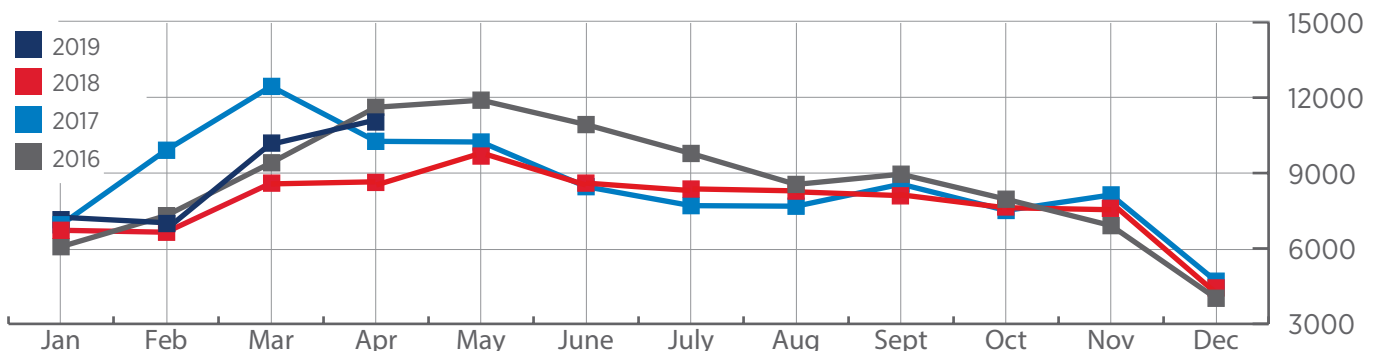
	Hamilton		Burlington		Niagara
#1	\$350-400k	#1	\$800-900k	#1	\$250-300k
#2	\$500-550k	#2	\$1-2M	#2	\$450-500k
#3	\$450-500k	#3	\$350-400k	#3	\$350-400k
#4	\$400-450k	#4	\$500-550k	#4	TIED \$300-350k \$400-450k
#5	\$600-650k	#5	\$650-700k	#5	\$500-550k

MONTHLY COMPARISON 2018 vs. 2019

10,409	4,160	5,094	+22.4%
total appointments: May 2018	total appointments: May 1-11, 2018	total appointments: May 1-11, 2019	% change 2018 vs. 2019



APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.