



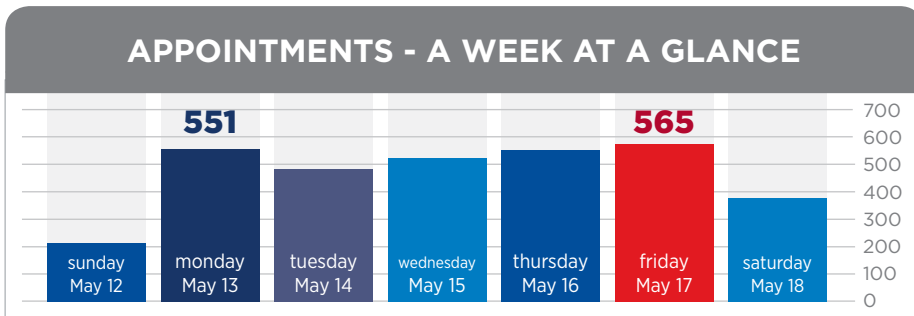
APPOINTMENT CENTRE

May 12-18, 2019

WEEKLY APPOINTMENT BREAKDOWN	3,255	+5.6%
	appointments booked	% change over previous week (seasonally adjusted)

THE STORY LAST WEEK:

Last week saw a 5.6% increase in the number of appointments over the previous week. The gap between the total appointments month to date in May is growing with a 26.7% increase (up from 22.4% last week) over the same time frame in 2018. While our weekly breakdown typically sees Friday with the most appointments, Monday and Thursday also saw high activity with over 500 appointments on each of those days. Overall, price ranges in Hamilton and Niagara have remained relatively consistent in comparison to last week, while we continue to see demand in Burlington within the low, middle and high price ranges.



TOP 5 PRICE RANGES

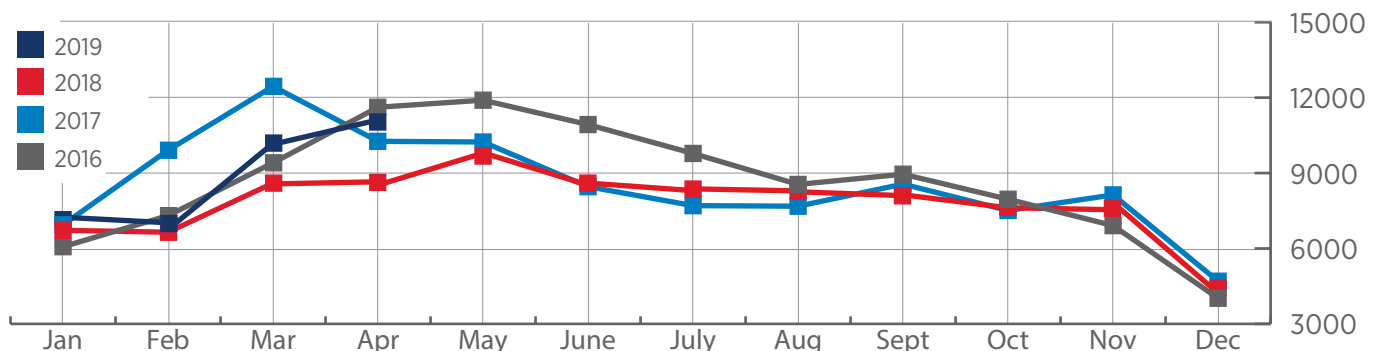
	Hamilton		Burlington		Niagara
#1	\$350-400k	#1	\$350-400k	#1	\$300-350k
#2	\$500-550k	#2	\$800-900k	#2	\$250-300k
#3	\$400-450k	#3	\$1-2M	#3	\$350-400k
#4	\$300-350k	#4	\$650-700k	#4	\$450-500k
#5	\$450-500k	#5	\$900-1M	#5	\$400-450k

MONTHLY COMPARISON 2018 vs. 2019

10,409	6,592	8,349	+26.7%
total appointments: May 2018	total appointments: May 1-18, 2018	total appointments: May 1-18, 2019	% change 2018 vs. 2019



APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.