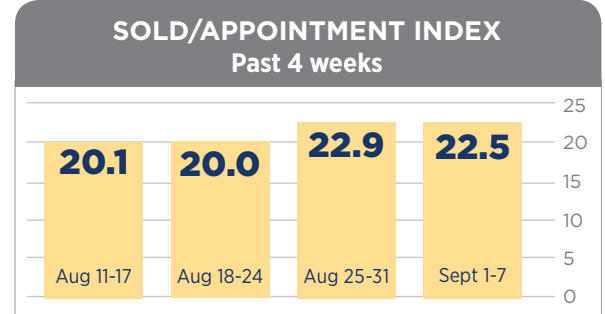
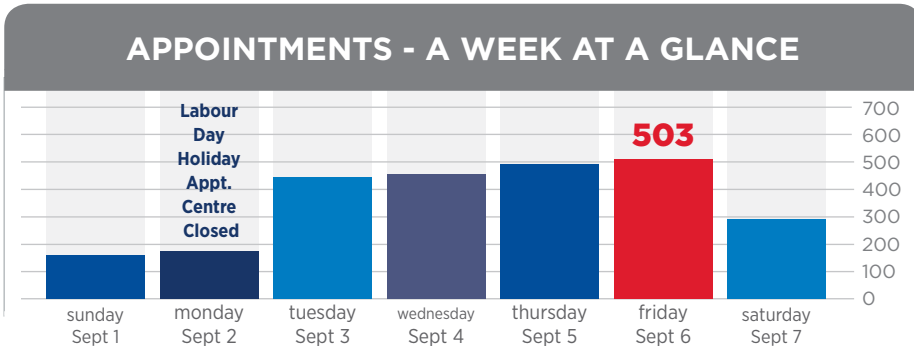




APPOINTMENT CENTRE

September 1-7, 2019

WEEKLY APPOINTMENT BREAKDOWN	2,471	-4.5%	110	22.5	<i>This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
	appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$350-400k	#1	\$800-900k	#1	\$300-350k
#2	\$450-500k	#2	\$450-500k	#2	\$400-450k
#3	\$550-600k	#3	\$1-2M	#3	\$200-250k
#4	\$400-450k	#4	TIED \$350-400k \$550-600k	#4	\$250-300k
#5	\$250-300k	#5	\$900k-1M	#5	\$350-400k

Appointments last week dipped slightly - largely due to the Labour Day holiday. However, September has begun by continuing the trend of a record-breaking number of appointments - outstripping the first week of September in 2018 by 39.9% more appointments.

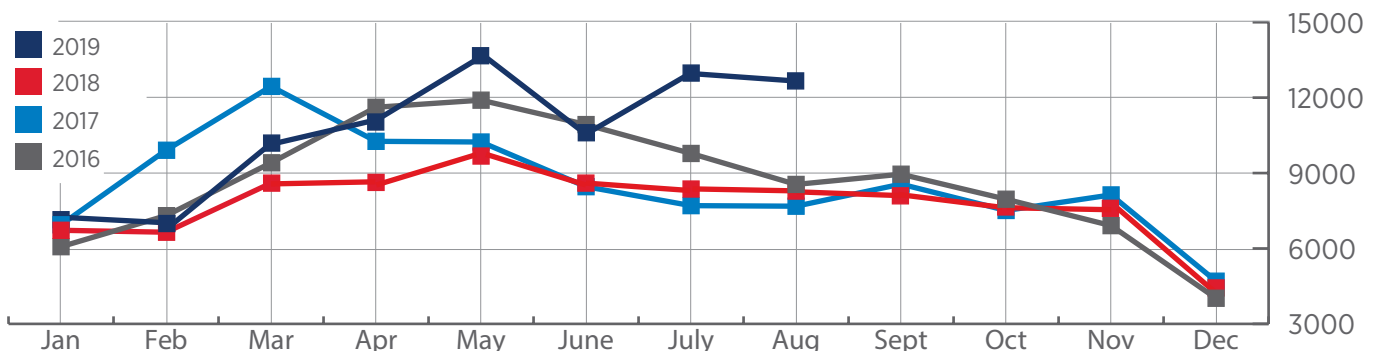
Our Sold/Appointment Index remains steady at 22.5 appointments on average per property sold - buyer motivation has remained stable in the 20-23 range since early August.

MONTHLY COMPARISON 2018 vs. 2019

8,887	1,766	2,471	+39.9%
total appointments: September 2018	total appointments: September 1-7, 2018	total appointments: September 1-7, 2019	% change 2018 vs. 2019

Overall, price points declined slightly in all regions, with Burlington being the most erratic, with popular price points jumping all over the spectrum between lower and high end properties in demand.

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.