

APPOINTMENT CENTRE

MAY 1-7, 2022



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY APPOINTMENT BREAKDOWN

3,330
 appointments booked

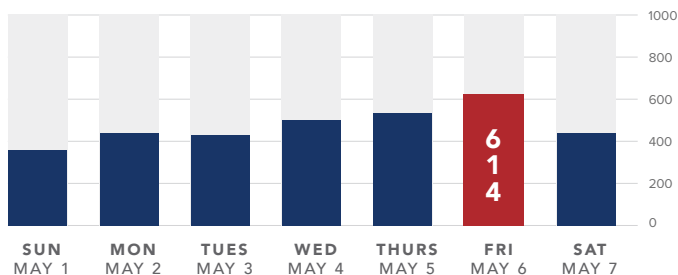
-10.3%
 % change over previous week

299
 new listings this week

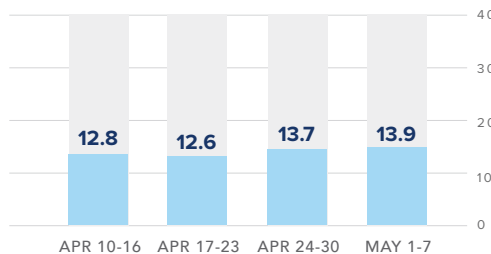
239
 total properties SOLD this week

13.9
 *Appointment/Sold Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

20,560
 total appointments: May 2021

5,122
 total appointments: May 1-7 2021

3,330
 total appointments: May 1-7 2022

-35.0%
 % change 2021 vs. 2022

TOP 5 PRICE RANGES

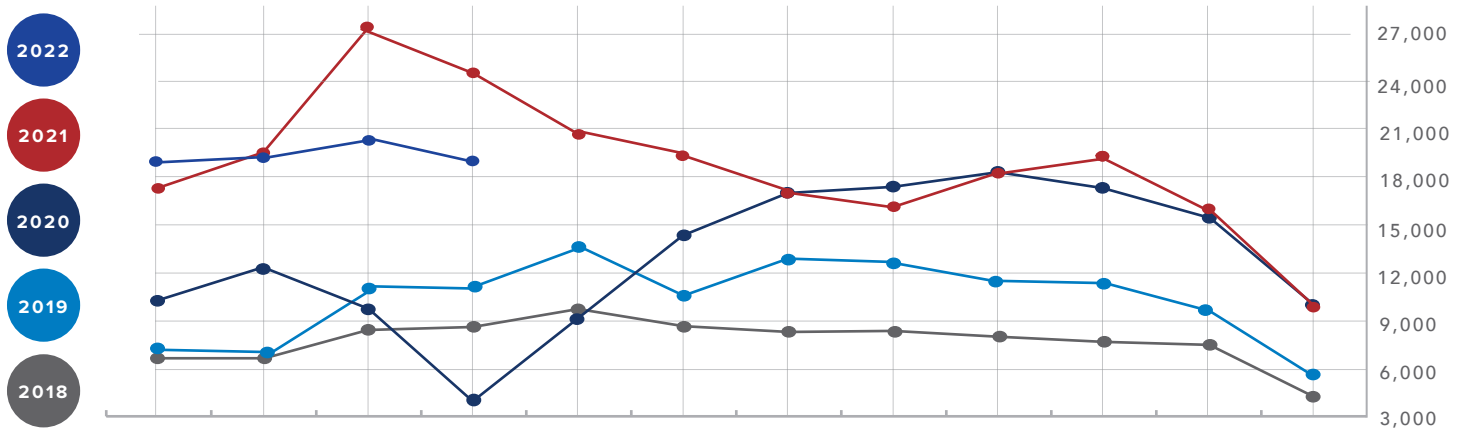
HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$450-500k	\$1-2M
#2	\$550-600k	\$950k-1M	#2	\$850-900k	\$950k-1M	#2	\$1-2M	\$950k-1M
#3	\$650-700k	\$650-700k	#3	\$950k-1M	\$650-700k	#3	\$950k-1M	\$650-700k & 750-800k
#4	\$750-800k	\$750-800k & 550-600k	#4	\$650-700k	\$2M+	#4	\$550-600k	\$550-600k
#5	\$450-500k	\$850-900k	#5	\$700-750k	\$850-900k	#5	\$500-550k	\$700-750k

Appointments are down -10.3% over last week, as we had a below average amount of appointments booked on Friday and Saturday. This may well be due to buyers and sellers taking time off to enjoy the warmer weather and Mother's Day Weekend.

The appointment/sold index held steady at 13.9 as buyers continue to be familiar with the market and are making quicker decisions.

Hamilton and Burlington saw almost identical price ranges in the top 5, with the exception of \$2M+ homes taking the #4 spot in Burlington. \$1-2M continues to be the most in demand, followed by mid-high price ranges. In Niagara, we saw a slight shuffle in popular price ranges, but remained in the mid-high ranges.

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.